

14th Annual Editorial Index

A compilation, by subject matter, of 150 editorial features and commentaries published by Area Development Magazine in 1979

Case Histories

Beckman Instruments, Inc. Creates a "Little California" in a Little Scottish Town ... Dec.
Utility Headquarters To Save Energy (Public Service Electric & Gas Co.) ... Dec.
Champion Spark Plug Co. of Canada Sparks Efforts To Save Energy ... Nov.
Chamberlin Rubber Co. Stretches Energy Savings by 35%, Yet Doubles Space ... Oct.
Training Program Is Major Factor in Locating Plant (KDE Magnet Wire Co.) ... Oct.
How To Reap Benefits in Landscaping Your Facility (Hewitt Associates; Lawry's Foods, Inc.; Weber Marking Systems; McDonald's Corp.; McMaster-Carr Supply Co.; Midwest Volkswagen Importers; Rust-Oleum Corp.) ... Oct.
Thirteen Companies Which Are Glad They Picked Former Defense Installations (Milton Bradley Co.; Triple A Machine Shop; Superior Pallet Co.; Codisco, Inc.; Armstrong Cork Co.; Kennedy Engineering; Scientific Products; Teledyne Continental Motors; Ansewn Shoe Co.; Fruehauf Corp.; Lear Avia Corp.; Miller Brewing Co.; Beech Aircraft Corp.) ... Sept.
Korean Trading Firm Launches Five-Fold Expansion (Daewoo International-America Corp.) ... Sept.
Cogeneration Is Worth Investigating If Power Costs Are High, Supplies Uncertain (Texaco; Mobil Oil; Celanese Chemical Co.; Shell Oil; St. Regis Paper Co.; Consolidated Edison Co. of New York; Weyerhaeuser Co.) ... Aug.
Two Firms Take a Leaf from the Book of Nature in Designing Their Facilities (Motorola Communications & Electronics Inc.; Courseware, Inc.) ... Aug.
Let's Put Lid on Overregulation, Says Hunt Oil Co.'s George McVay (Phillips Petroleum Co.; Dow Chemical Co.) ... Aug.
There's Progress in the Search for Energy Alternatives (Virginia National Bank; National Steel Corp.; Champion International; U.S. Plywood; Boise Cascade; Westvaco Paper; Cargill, Inc.; Celanese Corp.) ... July
Sometimes, Only Time Will Tell If a Site Is Right (Control Data Corp.) ... July
Not All Site Selections Are Calculated Decisions (Emerson & Cuming) ... July
Lease Financing Saves Money, Makes \$166 Million Project Possible (Amoco UK Ltd.) ... July
New General Motors Policy Threatens Non-Union Plants ... June
Maintenance & Automation Dictate Design of Plant (Pfizer Inc.) ... June
Innovations Save Energy (Dow Corning Corp.) ... June
Work and Play Go Together (Rolm Corp.) ... June
Improvement: Key Word at Keystone International ... Apr.
How Inland Container Corp. Selects New Plant Sites ... Apr.
New Facilities Will Cost More Because of National Energy Act (Weyerhaeuser Co.) ... Apr.
Accessory Specialties, Inc. Follows 10-Year Master Growth Plan ... Apr.
NCR Corp. Modernizes and Cuts Staff by 73 Percent ... Apr.
Steel Co. of Canada, Ltd. Changes an Industry's Image ... Mar.

Expansion Brings Energy Cost Savings & Self-Sufficiency (Crown Zellerbach Corp.) ... Mar.
Triple Expansion Puts Kershaw Manufacturing Co. on Track to Big Market ... Mar.
Building Use Dictates Framing at Union Carbide ... Mar.
Unique Training Program Matches Huge Expansion (Dow Chemical of Canada, Ltd.) ... Mar.
How Kellogg Co. Expands Its British Facilities ... Feb.
Kubota Tractor Corp. Imports a Living Symbol of Japan ... Feb.
Stihl Inc. Selects Wooded Site To Complement Its Product (chain saws) ... Jan.
Careful Planning & Moderation Stabilize Boeing Co.'s Expansion ... Jan.
Cummins Engine Co. Prefers Run-Down Mining Town to Shining New Location ... Jan.
3M Co.'s Site Selection Criteria (checklist) ... Jan.
Legal Dangers Increasingly Threaten Corporate Facility and Site Selection Decisions (Hooker Chemical & Plastics Corp.; L.B. Foster Co.; DeLorean Motor Co.; Revere Copper & Brass Inc.) (Editorial) ... Jan.

Community Relations

Questions To Ask When Planning To Locate on Waterways ... Dec.
Complex Factors Govern Selection of Port Sites ... Dec.
Ranking Your Priorities Should Be the First Step in Site Selection ... Oct.
Your Expansion Can Have A Double-Barreled Impact (Editorial) ... Oct.
Thirteen Companies Which Are Glad They Picked Former Defense Installations (Milton Bradley Co.; Triple A Machine Shop; Superior Pallet Co.; Codisco, Inc.; Armstrong Cork Co.; Kennedy Engineering; Scientific Products; Teledyne Continental Motors; Ansewn Shoe Co.; Fruehauf Corp.; Lear Avia Corp.; Miller Brewing Co.; Beech Aircraft Corp.) ... Sept.
Business/Government Partnership Is Vital (AIDC Viewpoint) ... Aug.
We Must Face the 1980's with Realism and Optimism (William Agee of Bendix Corp.) ... May
Businessmen Must Help Shape a National Investment Policy (Ruben Mettler of TRW Inc.) ... May
"Go Fly a Kite" Attitudes Are Losing Inflation Fight (Editorial) ... May
Corporate Facility Planners Must Work with the Community ... May
Accessory Specialties, Inc. Follows 10-Year Master Growth Plan ... Apr.
What Facility Planners Can Do About Terrorism ... Apr.
Economic Development and Politics Don't Mix (Editorial) ... Apr.
Existing Firms and Community Should Continue Their Dialogue (AIDC Viewpoint) ... Apr.
Steel Co. of Canada, Ltd. Changes an Industry's Image ... Mar.

continued

Annual Editorial Index

continued

Planners & Developers Arise: A Worldwide Transformation Confronts You (AIDC Viewpoint) . . . Mar.
Teamwork Should Continue with Established Industry (I.D. Trends) . . . Mar.
Insist on Public Understanding of Necessary Trade-Offs (Western Electric Co.'s David E. Procknow) . . . Feb.
Why Take Corporate Blame But Not Claim Credit? (AIDC Viewpoint) . . . Feb.
Stihl Inc. Selects Wooded Site To Complement Its Product (chain saws) . . . Jan.

Construction & Design

Moving Huge Facilities Eases Plant Renovations in the Soviet Union . . . Nov.
Chamberlin Rubber Co. Stretches Energy Savings by 35%, Yet Doubles Space . . . Oct.
Korean Trading Firm Launches Five-Fold Expansion (Daewoo International-America Corp.) . . . Sept.
Two Firms Take A Leaf from the Book of Nature in Designing Their Facilities (Motorola Communications & Electronics Inc.; Courseware, Inc.) . . . Aug.
Improvement: Key Word at Keystone International . . . Apr.
Accessory Specialties, Inc. Follows 10-Year Master Growth Plan . . . Apr.
NCR Corp. Modernizes and Cuts Staff by 73 Percent . . . Apr.
Consultant Calls Open-Space Offices a Functional Failure . . . Apr.
Steel Co. of Canada, Ltd. Changes an Industry's Image . . . Mar.
Triple Expansion Puts Kershaw Manufacturing Co. on Track to Big Market . . . Mar.
Pre-insulated Panels Meet Tough Standards, Cut Costs . . . Mar.
Building Use Dictates Framing at Union Carbide . . . Mar.
When You Want the Best, Tour Similar Facilities (Old Dutch Foods Ltd.) . . . Mar.
How Kellogg Co. Expands Its British Facilities . . . Feb.
Kubota Tractor Corp. Imports a Living Symbol of Japan . . . Feb.
Stihl Inc. Selects Wooded Site To Complement Its Product (chain saws) . . . Jan.
Careful Planning & Moderation Stabilize Boeing Co.'s Expansion . . . Jan.
Cummins Engine Co. Prefers Run-Down Mining Town to Shining New Location . . . Jan.

Education & Training

Are Strikes Avoidable? . . . Oct.
Training Program Is Major Factor in Locating Plant (KDE Magnet Wire Co.) . . . Oct.
Thesis on Railroads Again Wins Annual Area Development Magazine Scholarship Award . . . Oct.
Readers Are Invited to Seminars on Evaluating I.D. Effectiveness (I.D. Trends) . . . Aug.
Revival of Nationalism Is Needed To Win World Energy Tug-of-War (Editorial) . . . July
Business Should Help Fight the True Sources of Inflation (William De Lancey of Republic Steel Corp.) . . . May
Businessmen Must Help Shape a National Investment Policy (Ruben Mettler of TRW Inc.) . . . May
I.D. Institute Invites Area Development Magazine Readers to Participate . . . May
C.I.D. Designation: What It Stands for . . . May
10th Area Development Magazine Award . . . May
Employee Resistance to Transfers Alters Relocation Policies . . . Apr.

Facility Planners Go Back to School (National Assn. of Corporate Real Estate Executives) . . . Apr.
Business Must Challenge Irresponsible Regulations . . . Apr.
Unique Training Program Matches Huge Expansion (Dow Chemical of Canada, Ltd.) . . . Mar.
Insist on Public Understanding of Necessary Trade-Offs (Western Electric Co.'s David E. Procknow) . . . Feb.
Involve Employees in Your Facility Planning (Editorial) . . . Feb.
Professionalism: Most Important Ingredient of the Team Approach (I.D. Trends) . . . Jan.

Energy

Utility Headquarters To Save Energy (Public Service Electric & Gas Co.) . . . Dec.
Champion Spark Plug Co. of Canada Sparks Efforts To Save Energy . . . Nov.
Chamberlin Rubber Co. Stretches Energy Savings by 35%, Yet Doubles Space . . . Oct.
Cogeneration Is Worth Investigating If Power Costs Are High, Supplies Uncertain (Texaco; Mobil Oil; Celanese Chemical Co.; Shell Oil; St. Regis Paper Co.; Consolidated Edison Co. of New York; Weyerhaeuser Co.) . . . Aug.
Oil-Fueled Cogeneration in Urban Areas Conflicts with National Policy, Creates Inequities (Consolidated Edison Co. of New York) . . . Aug.
Fuel Shortage Slows Corporate Relocations . . . Aug.
There's Progress in the Search for Energy Alternatives (Virginia National Bank; National Steel Corp.; Champion International; U.S. Plywood; Boise Cascade; Westvaco Paper; Cargill, Inc.; Celanese Corp.) . . . July
How To Cut Costs on the Way to Energy Independence (AIDC Viewpoint) . . . July
Building Temperature Law Could Waste Energy, Create Unhealthy Environment, Injure Equipment . . . July
Energy Questionnaire for Corporate Facility Planners . . . July
Revival of Nationalism Is Needed to Win World Energy Tug-of-War (Editorial) . . . July
Innovations Save Energy (Dow Corning Corp.) . . . June
New Facilities Will Cost More Because of National Energy Act (Weyerhaeuser Co.) . . . Apr.
FATE: Four Checklists To Evaluate Facilities . . . Apr.
Office Building Energy Checklist . . . Apr.
Expansion Brings Energy Cost Savings & Self-Sufficiency (Crown Zellerbach Corp.) . . . Mar.
Tax-Savings Possibilities in New Energy Legislation . . . Jan.

Environment

How To Reap Benefits in Landscaping Your Facility (Hewitt Associates; Lawry's Foods, Inc.; Weber Marking Systems; McDonald's Corp.; McMaster-Carr Supply Co.; Midwest Volkswagen Importers; Rust-Oleum Corp.) . . . Oct.
Let's Put Lid on Overregulation, Says Hunt Oil Co.'s George McVay (Phillips Petroleum Co., Dow Chemical Co.) . . . Aug.
Maintenance & Automation Dictate Design of Plant (Pfizer Inc.) . . . June
Work and Play Go Together (Rolm Corp.) . . . June
Business Should Help Fight the True Sources of Inflation (William De Lancey of Republic Steel Corp.) . . . May
We Must Face the 1980's with Realism and Optimism (William Agee of Bendix Corp.) . . . May
We Can Achieve Growth with Environmental Quality, Without Regressive Thinking (I.D. Trends) . . . May
Steel Co. of Canada, Ltd. Changes an Industry's Image . . . Mar.
Expansion Brings Energy Cost Savings & Self-Sufficiency (Crown Zellerbach Corp.) . . . Mar.
New EPA Regulations May Ensnarl You, Too (Clean Air Amendments) . . . Feb.

Financing, Insurance & Costs

Free Trade Zones Offer Worldwide Opportunities . . . Dec.
 Overseas Transferees Advised to Rent Their Homes, Not Sell Them . . . Dec.
 Your Expansion Can Have a Double-Barreled Impact (Editorial) . . . Oct.
 How To Reap Benefits in Landscaping Your Facility (Hewitt Associates; Lawry's Foods, Inc.; Weber Marking Systems; McDonald's Corp.; McMaster-Carr Supply Co.; Midwest Volkswagen Importers; Rust-Oleum Corp.) . . . Oct.
 Bankruptcy Can Bankrupt You . . . Oct.
 Where To Find Capital for Facility Expansion . . . Sept.
 Relocating or Expanding in a City? (Federal programs) . . . Sept.
 Look for the Silver Lining (Editorial) . . . Aug.
 How To Cut Costs on the Way to Energy Independence (AIDC Viewpoint) . . . July
 Lease Financing Saves Money, Makes \$166 Million Project Possible (Amoco UK Ltd.) . . . July
 United Kingdom Incentives for Industrial Expansion . . . July
 How To Determine Whether To Capitalize or To Deduct . . . June
 Maintenance & Automation Dictate Design of Plant (Pfizer Inc.) . . . June
 Innovations Save Energy (Dow Corning Corp.) . . . June
 Business Should Help Fight the True Sources of Inflation (William De Lancey of Republic Steel Corp.) . . . May
 Businessmen Must Help Shape a National Investment Policy (Ruben Mettler of TRW Inc.) . . . May
 Economically Speaking, If It Ain't Broke, Don't Fix It (Allen Stults of American Nat'l. Bank & Trust) . . . May
 Swap "Like Kind" Property, Rather Than Sell, To Bypass Taxes . . . May
 "Go Fly a Kite" Attitudes Are Losing Inflation Fight (Editorial) . . . May
 Your Help Is Needed To Safeguard Industrial Development Bonds . . . May
 Renovate and Save with New Tax Credit . . . Apr.
 Computing Your Plant's Depreciation "Piecemeal" May Save Tax Dollars . . . Apr.
 Employee Resistance to Transfers Alters Relocation Policies . . . Apr.
 FATE: Four Checklists To Evaluate Facilities . . . Apr.
 When Negotiating Leases, Be Tough But Fair . . . Apr.
 Expansion Brings Energy Cost Savings & Self-Sufficiency (Crown Zellerbach Corp.) . . . Mar.
 How To Manage International Funny Money . . . Mar.
 40 Guidelines for Obtaining Grants & Loans . . . Mar.
 Pre-insulated Panels Meet Tough Standards, Cut Costs . . . Mar.
 New I.D. Bond Rules Ease Plant Financing (Revenue Act of 1978) . . . Feb.
 Careful Planning & Moderation Stabilize Boeing Co.'s Expansion . . . Jan.
 Changes in Japanese Business Practices May Brighten Investment Opportunities (International Part II) . . . Jan.
 Tax-Savings Possibilities in New Energy Legislation . . . Jan.
 Financial Planning Must Be Done First (AIDC Viewpoint) . . . Jan.

Foreign Plants

(See International)

Government Aids & Controls

Free Trade Zones Offer Worldwide Opportunities . . . Dec.
 Your Company's Life Is at Stake Because of Threatening Legislation (Editorial) . . . Nov.
 How Passage of H.R.5040 and S.1608 Might Affect You . . . Nov.
 State "Free Port" Laws Give Property-Tax Breaks for Interstate

Business . . . Nov.
 Europe-Watchers See Stronger Influence of European Community . . . Nov.
 Investor Opportunities Look More Promising in Middle East/North Africa . . . Nov.
 Private Investment Needs Development Groups' Backup in Caribbean Countries . . . Nov.
 Shift to Conservatism in Britain Calls for Investor Reevaluation . . . Nov.
 Why Now Is a Good Time To Invest in the U.K. (Britain's Minister of State for Industry) . . . Nov.
 Changing Economic Policies in Canada Heighten Investor Interest . . . Nov.
 Industrial Incentives of Canadian Provinces . . . Nov.
 Malaysia Shifts Emphasis to Manufacturing Sector . . . Nov.
 Let's Cooperate More on Legislative Lobbying (AIDC Viewpoint) . . . Oct.
 Consider Former Defense Bases When Seeking New Sites . . . Sept.
 Completed Military Base Projects . . . Sept.
 Where To Find Capital for Facility Expansion . . . Sept.
 Prenotification: An Insidious Idea To Be Stamped Out . . . Sept.
 Relocating or Expanding in a City? (Federal programs) . . . Sept.
 Get into Political Action But Stress Voter Education (Editorial) . . . Sept.
 Let's Put Lid on Overregulation, Says Hunt Oil Co.'s George McVay (Phillips Petroleum Co., Dow Chemical Co.) . . . Aug.
 Look for the Silver Lining (Editorial) . . . Aug.
 Business/Government Partnership Is Vital (AIDC Viewpoint) . . . Aug.
 Building Temperature Law Could Waste Energy, Create Unhealthy Environment, Injure Equipment . . . July
 United Kingdom Incentives for Industrial Expansion . . . July
 We Must Unite To Stop Bureaucracy from Spreading (Editorial) . . . June
 How To Reform Our Regulatory System (AIDC Viewpoint) . . . June
 Business Should Help Fight the True Sources of Inflation (William De Lancey of Republic Steel Corp.) . . . May
 The Price of Protectionism is Staggering for Everyone (A.W. Clausen of BankAmerica Corp.) . . . May
 Businessmen Must Help Shape a National Investment Policy (Ruben Mettler of TRW Inc.) . . . May
 Economically Speaking, If It Ain't Broke, Don't Fix It (Allen Stults of American Nat'l Bank & Trust) . . . May
 What You Should Know About Doing Business with China (Kempton Jenkins of U.S. Commerce Dept.) . . . May
 "Go Fly a Kite" Attitudes Are Losing Inflation Fight (Editorial) . . . May
 Utility I.D. Advertising: Are the Lights Growing Dimmer? . . . May
 Business Must Challenge Irresponsible Regulations . . . Apr.
 Economic Development and Politics Don't Mix (Editorial) . . . Apr.
 40 Guidelines for Obtaining Grants & Loans . . . Mar.
 Let's Get Rid of Ambiguous Laws (Editorial) . . . Mar.
 Consider Investments in Canada on Provincial Levels . . . Mar.
 West European Investments in Canada Register Big Gains . . . Mar.
 Overall Business Environment Improved Markedly in Canada (president of Canadian Mfrs. Assn.) . . . Mar.
 Canada Improves Industry Incentives . . . Mar.
 Teamwork Should Continue with Established Industry (I.D. Trends) . . . Mar.
 Insist on Public Understanding of Necessary Trade-Offs (Western Electric Co.'s David E. Procknow) . . . Feb.
 New EPA Regulations May Ensnarl You, Too (Clean Air Act Amendments) . . . Feb.
 Careful Planning & Moderation Stabilize Boeing Co.'s Expansion . . . Jan.

continued

Annual Editorial Index

continued

International

Overseas Transferees Advised To Rent Their Homes, Not Sell Them . . . Dec.
 Beckman Instruments, Inc. Creates a "Little California" in a Little Scottish Town . . . Dec.
 "One World" Concept Becomes a Reality in Facility Planning (Editorial) . . . Dec.
 Champion Spark Plug Co. of Canada Sparks Efforts to Save Energy . . . Nov.
 Moving Huge Facilities Eases Plant Renovations in the Soviet Union . . . Nov.
 Europe-Watchers See Stronger Influence of European Community . . . Nov.
 Investor Opportunities Look More Promising in Middle East/North Africa . . . Nov.
 Private Investment Needs Development Groups' Backup in Caribbean Countries . . . Nov.
 Directory of Foreign Trade Offices in the U.S. . . . Nov.
 Shift to Conservatism in Britain Calls for Investor Reevaluation . . . Nov.
 Why Now Is a Good Time To Invest in the U.K. (Britain's Minister of State for Industry) . . . Nov.
 Changing Economic Policies in Canada Heighten Investor Interest . . . Nov.
 Industrial Incentives of Canadian Provinces . . . Nov.
 Malaysia Shifts Emphasis to Manufacturing Sector . . . Nov.
 Directory of Industrial/Office Parks in the U.S., Mexico, Caribbean, Europe, United Kingdom, Canada . . . Oct.
 Korean Trading Firm Launches Five-Fold Expansion (Daewoo International-America Corp.) . . . Sept.
 United Kingdom's Industrial Strategy Is the Key to Corporate Facility Planning . . . July
 Why Establish Facilities in the United Kingdom? (Sir Peter Carey) . . . July
 Sometimes, Only Time Will Tell If a Site Is Right (Control Data Corp.) . . . July
 Not All Site Selections Are Calculated Decisions (Emerson & Cuming) . . . July
 Lease Financing Saves Money, Makes \$166 Million Project Possible (Amoco UK Ltd.) . . . July
 United Kingdom Incentives for Industrial Expansion . . . July
 Where To Obtain Information in the United Kingdom . . . July
 Directory of New Towns in the United Kingdom . . . July
 U.S. & Canadian Sources for Data on the U.K. . . . July
 We Must Face the 1980's with Realism and Optimism (William Agee of Bendix Corp.) . . . May
 The Price of Protectionism is Staggering for Everyone (A.W. Clausen of BankAmerica Corp.) . . . May
 What You Should Know About Doing Business with China (Kempton Jenkins of U.S. Commerce Dept.) . . . May
 Steel Co. of Canada, Ltd. Changes an Industry's Image . . . Mar.
 How To Manage International Funny Money . . . Mar.
 Consider Investments in Canada on Provincial Levels . . . Mar.
 West European Investments in Canada Register Big Gains . . . Mar.
 Overall Business Environment Improved Markedly in Canada (president of Canadian Mfrs. Assn.) . . . Mar.
 Canada Improves Industry Incentives . . . Mar.
 Unique Training Program Matches Huge Expansion (Dow Chemical of Canada, Ltd.) . . . Mar.
 When You Want the Best, Tour Similar Facilities (Old Dutch Foods Ltd.) . . . Mar.
 IDAC Membership Distribution in Canada by Provinces . . . Mar.

Planners & Developers Arise: A Worldwide Transformation Confronts You (AIDC Viewpoint) . . . Mar.
 How Kellogg Co. Expands Its British Facilities . . . Feb.
 Kubota Tractor Corp. Imports a Living Symbol of Japan . . . Feb.
 Stihl Inc. Selects Wooded Site To Complement Its Product (chain saws) . . . Jan.
 Changes in Japanese Business Practices May Brighten Investment Opportunities (International Part II) . . . Jan.
 Cummins Engine Co. Prefers Run-Down Mining Town to Shining New Location . . . Jan.

Landscaping & Site Preparation

Moving Huge Facilities Eases Plant Renovations in the Soviet Union . . . Nov.
 How To Reap Benefits In Landscaping Your Facility (Hewitt Associates; Lawry's Foods, Inc.; Weber Marking Systems; McDonald's Corp.; McMaster-Carr Supply Co.; Midwest Volkswagen Importers; Rust-Oleum Corp.) . . . Oct.
 Korean Trading Firm Launches Five-Fold Expansion (Daewoo International-America Corp.) . . . Sept.
 Two Firms Take a Leaf from the Book of Nature in Designing Their Facilities (Motorola Communications & Electronics Inc.; Courseware, Inc.) . . . Aug.
 Improvement: Key Word at Keystone International . . . Apr.
 Steel Co. of Canada, Ltd. Changes an Industry's Image . . . Mar.
 Triple Expansion Puts Kershaw Manufacturing Co. on Track to Big Market . . . Mar.
 Kubota Tractor Corp. Imports a Living Symbol of Japan . . . Feb.
 Stihl Inc. Selects Wooded Site To Complement Its Product (chain saws) . . . Jan.

Legal Aspects

Questions To Ask When Planning To Locate on Waterways . . . Dec.
 Complex Factors Govern Selection of Port Sites . . . Dec.
 Your Company's Life Is at Stake Because of Threatening Legislation (Editorial) . . . Nov.
 How Passage of H.R. 5040 and S. 1068 Might Affect You . . . Nov.
 State "Free Port" Laws Give Property-Tax Breaks for Interstate Business . . . Nov.
 Industrial Park Managements Can Ease Site Selections (AIDC Viewpoint) . . . Nov.
 Are Strikes Avoidable? . . . Oct.
 Bankruptcy Can Bankrupt You . . . Oct.
 Let's Cooperate More on Legislative Lobbying (AIDC Viewpoint) . . . Oct.
 Prenotification: An Insidious Idea To Be Stamped Out . . . Sept.
 Foreign-Trade Zones in the U.S. Now Number 45 . . . Sept.
 Get Into Political Action But Stress Voter Education (Editorial) . . . Sept.
 Let's Put Lid on Overregulation, Says Hunt Oil Co.'s George McVay (Phillips Petroleum Co., Dow Chemical Co.) . . . Aug.
 Building Temperature Law Could Waste Energy, Create Unhealthy Environment, Injure Equipment . . . July
 New General Motors Policy Threatens Non-Union Plants . . . June
 How To Determine Whether To Capitalize or To Deduct . . . June
 We Must Unite To Stop Bureaucracy from Spreading (Editorial) . . . June
 How To Reform Our Regulatory System (AIDC Viewpoint) . . . June

continued

The Price of Protectionism Is Staggering for Everyone (A.W. Clausen of BankAmerica Corp.) . . . May
 What You Should Know About Doing Business with China (Kempton Jenkins of U.S. Commerce Dept.) . . . May
 Swap "Like Kind" Property, Rather Than Sell, To Bypass Taxes . . . May
 Renovate and Save with New Tax Credit . . . Apr.
 Computing Your Plant's Depreciation "Piecemeal" May Save Tax Dollars . . . Apr.
 When Negotiating Leases, Be Tough But Fair . . . Apr.
 How To Manage International Funny Money . . . Mar.
 Let's Get Rid of Ambiguous Laws (Editorial) . . . Mar.
 New EPA Regulations May Ensnarl You, Too (Clean Air Act Amendments) . . . Feb.
 New I.D. Bond Rules Ease Plant Financing (Revenue Act of 1978) . . . Feb.
 Tax-Savings Possibilities in New Energy Legislation . . . Jan.
 Legal Dangers Increasingly Threaten Corporate Facility and Site Selection Decisions (Hooker Chemical & Plastics Corp.; L. B. Foster Co.; DeLorean Motor Co.; Revere Copper & Brass Inc.) (Editorial) . . . Jan.

Natural Resources

(See Energy)

Personnel & Labor

Overseas Transferees Advised to Rent Their Homes, Not Sell Them . . . Dec.
 M.I.T. Study May Affect Relocation Incentives (I.D. Trends) . . . Dec.
 Are Strikes Avoidable? . . . Oct.
 Ranking Your Priorities Should Be the First Step in Site Selection . . . Oct.
 Training Program Is Major Factor in Locating Plant (KDE Magnet Wire Co.) . . . Oct.
 Fuel Shortage Slows Corporate Relocations . . . Aug.
 Work and Play Go Together (Rolm Corp.) . . . June
 You Can't Computerize Human Factors in Site Selection (Clifford Goldsmith of Philip Morris Inc.) . . . May
 Employee Resistance to Transfers Alters Relocation Policies . . . Apr.
 NCR Corp. Modernizes and Cuts Staff by 73 Percent . . . Apr.
 Consultant Calls Open-Space Offices a Functional Failure . . . Apr.
 Involve Employees in Your Facility Planning (Editorial) . . . Feb.
 Employee Relocation Needs Expert Guidance (I.D. Trends) . . . Feb.
 3M Co.'s Site Selection Criteria (checklist) . . . Jan.

Pollution

(See Environment)

Professional Services

Complex Factors Govern Selection of Port Sites . . . Dec.
 There Are Volunteers, Too, Ready and Able to Help You (AIDC Viewpoint) . . . Dec.
 Office Space Occupancy Report by Cities . . . Oct.
 Directory of Industrial/Office Parks in the U.S., Mexico, Caribbean, Europe, United Kingdom, Canada . . . Oct.
 Consider Former Defense Bases When Seeking New Sites . . . Sept.
 Completed Military Base Projects . . . Sept.
 Where To Find Capital for Facility Expansion . . . Sept.
 How To Weigh Site Selection Factors . . . Sept.
 Foreign-Trade Zones in the U.S. Now Number 45 . . . Sept.
 Regional Developers Can Help You Especially in an Urban Setting (AIDC Viewpoint) . . . Sept.

Fuel Shortage Slows Corporate Relocations . . . Aug.
 Readers Are Invited to Seminars on Evaluating I.D. Effectiveness (I.D. Trends) . . . Aug.
 How To Cut Costs on the Way to Energy Independence (AIDC Viewpoint) . . . July
 Maintenance & Automation Dictate Design of Plant (Pfizer Inc.) . . . June
 AIDC Still Stands Tall Despite A Year of Woe . . . May
 Your Help Is Needed to Safeguard Industrial Development Bonds . . . May
 Corporate Facility Planners Must Work with the Community . . . May
 We Can Achieve Growth with Environmental Quality, Without Regressive Thinking (I.D. Trends) . . . May
 I.D. Institute Invites Area Development Magazine Readers To Participate . . . May
 C.I.D. Designation: What It Stands for . . . May
 AIDC Membership by Endeavor and Districts . . . May
 AIDC's 1,010 Members Are Standing By to Help You . . . May
 Office Space Occupancy Report by Cities . . . Apr.
 Consultant Calls Open-Space Offices a Functional Failure . . . Apr.
 Office Building Energy Checklist . . . Apr.
 National Assn. of Industrial & Office Parks Sets New Five-Year Program . . . Apr.
 Existing Firms and Community Should Continue Their Dialogue (AIDC Viewpoint) . . . Apr.
 More Emphasis Is Needed on Evaluating I.D. Effectiveness (I.D. Trends) . . . Apr.
 Test Your Ability in Plant Locations . . . Mar.
 Canada Improves Industry Incentives . . . Mar.
 IDAC Membership Distribution in Canada by Provinces . . . Mar.
 Employee Relocation Needs Expert Guidance (I.D. Trends) . . . Feb.
 3M Co.'s Site Selection Criteria (checklist) . . . Jan.
 Financial Planning Must Be Done First (AIDC Viewpoint) . . . Jan.
 Professionalism: Most Important Ingredient of the Team Approach (I.D. Trends) . . . Jan.

Public Relations & Advertising

Revival of Nationalism Is Needed To Win World Energy Tug-of-War (Editorial) . . . July
 Business Should Help Fight the True Sources of Inflation (William De Lancey of Republic Steel Corp.) . . . May
 We Must Face the 1980's with Realism and Optimism (William Agee of Bendix Corp.) . . . May
 Businessmen Must Help Shape a National Investment Policy (Ruben Mettler of TRW Inc.) . . . May
 Economically Speaking, If It Ain't Broke, Don't Fix It (Allen Stults of American Nat'l Bank & Trust) . . . May
 Utility I.D. Advertising: Are the Lights Growing Dimmer? . . . May
 Insist on Public Understanding of Necessary Trade-Offs (Western Electric Co.'s David E. Procknow) . . . Feb.
 Why Take Corporate Blame But Not Claim Credit? (AIDC Viewpoint) . . . Feb.

Recycling

(See Energy & Environment)

Security & Protection

Are Strikes Avoidable? . . . Oct.
 What Facility Planners Can Do About Terrorism . . . Apr.
 3M Co.'s Site Selection Criteria (checklist) . . . Jan.

continued

Annual Editorial Index

continued

Site Selection

Questions To Ask When Planning to Locate on Waterways . . . Dec.
 Complex Factors Govern Selection of Port Sites . . . Dec.
 Free Trade Zones Offer Worldwide Opportunities . . . Dec.
 Beckman Instruments, Inc. Creates a "Little California" in a Little Scottish Town . . . Dec.
 "One World" Concept Becomes a Reality in Planning (Editorial) . . . Dec.
 There Are Volunteers, Too, Ready and Able to Help You (AIDC Viewpoint) . . . Dec.
 M.I.T. Study May Affect Relocation Incentives (I.D. Trends) . . . Dec.
 Your Company's Life is at Stake Because of Threatening Legislation (Editorial) . . . Nov.
 How Passage of H.R.5040 and S.1608 Might Affect You . . . Nov.
 State "Free Port" Laws Give Property-Tax Breaks for Interstate Business . . . Nov.
 Europe-Watchers See Stronger Influence of European Community . . . Nov.
 Investor Opportunities Look More Promising in Middle East/North Africa . . . Nov.
 Private Investment Needs Development Groups' Backup in Caribbean Countries . . . Nov.
 Directory of Foreign Trade Offices in the U.S. . . . Nov.
 Shift to Conservatism in Britain Calls for Investor Reevaluation . . . Nov.
 Why Now Is a Good Time To Invest in the U.K. (Britain's Minister of State for Industry) . . . Nov.
 Changing Economic Policies in Canada Heighten Investor Interest . . . Nov.
 Industrial Incentives of Canadian Provinces . . . Nov.
 Malaysia Shifts Emphasis to Manufacturing Sector . . . Nov.

Industrial Park Managements Can Ease Site Selections (AIDC Viewpoint) . . . Nov.
 Ranking Your Priorities Should Be the First Step in Site Selection . . . Oct.
 Office Space Occupancy Report by Cities . . . Oct.
 Directory of Industrial/Office Parks in the U.S., Mexico, Caribbean, Europe, United Kingdom, Canada . . . Oct.
 Consider Former Defense Bases When Seeking New Sites . . . Sept.
 Thirteen Companies Which Are Glad They Picked Former Defense Installations (Milton Bradley Co.; Triple A Machine Shop; Superior Pallet Co.; Codisco, Inc.; Armstrong Cork Co.; Kennedy Engineering; Scientific Products; Teledyne Continental Motors; Ansewn Shoe Co.; Fruehauf Corp.; Lear Avia Corp.; Miller Brewing Co.; Beech Aircraft Corp.) . . . Sept.
 Completed Military Base Projects . . . Sept.
 How To Weigh Site Selection Factors . . . Sept.
 Foreign-Trade Zones in the U.S. Now Number 45 . . . Sept.
 Relocating or Expanding in a City? (Federal programs) . . . Sept.
 Regional Developers Can Help You Especially in an Urban Setting (AIDC Viewpoint) . . . Sept.
 United Kingdom's Industrial Strategy Is the Key to Corporate Facility Planning . . . July
 Why Establish Facilities in the United Kingdom? (Sir Peter Carey) . . . July
 Sometimes, Only Time Will Tell If a Site is Right (Control Data Corp.) . . . July
 Not All Site Selections Are Calculated Decisions (Emerson & Cuming) . . . July
 United Kingdom Incentives for Industrial Expansion . . . July
 Where To Obtain Information in the United Kingdom . . . July
 Directory of New Towns in the United Kingdom . . . July
 U.S. & Canadian Sources for Data on the U.K. . . . July
 You Can't Computerize Human Factors in Site Selection (Clifford Goldsmith of Philip Morris Inc.) . . . May
 What You Should Know About Doing Business with China (Kempton Jenkins of U.S. Commerce Dept.) . . . May
 AIDC's 1,010 members Are Standing By to Help You . . . May
 How Inland Container Corp. Selects New Plant Sites . . . Apr.
 NCR Corp. Modernizes and Cuts Staff by 73 Percent . . . Apr.
 FATE: Four Checklists to Evaluate Facilities . . . Apr.
 Office Space Occupancy Report by Cities . . . Apr.
 When Negotiating Leases, Be Tough But Fair . . . Apr.
 More Emphasis Is Needed on Evaluating I.D. Effectiveness (I.D. Trends) . . . Apr.
 Test Your Ability in Plant Locations . . . Mar.
 Consider Investments in Canada on Provincial Levels . . . Mar.
 West European Investments in Canada Register Big Gains . . . Mar.
 Overall Business Environment Improved Markedly in Canada (president of Canadian Mfrs. Assn.) . . . Mar.
 Canada Improves Industry Incentives . . . Mar.
 How Kellogg Co. Expands Its British Facilities . . . Feb.
 New EPA Regulations May Ensnarl You, Too (Clean Air Act Amendments) . . . Feb.
 New I.D. Bond Rules Ease Plant Financing (Revenue Act of 1978) . . . Feb.
 Changes in Japanese Business Practices May Brighten Investment Opportunities (International Part II) . . . Jan.
 Cummins Engine Co. Prefers Run-Down Mining Town to Shining New Location . . . Jan.
 3M Co.'s Site Selection Criteria (checklist) . . . Jan.
 Legal Dangers Increasingly Threaten Corporate Facility and Site Selection Decisions (Hooker Chemical & Plastics Corp.; L. B. Foster Co.; DeLorean Motor Co.; Revere Copper & Brass Inc.) (Editorial) . . . Jan.

ARTICLE REPRINT SERVICE

University Microfilms International, in cooperation with publishers of this journal, offers a highly convenient Article Reprint Service. Single articles or complete issues can now be obtained in their original size (up to 8½ x 11 inches). For more information please complete and mail the coupon below.

☐ YES! I would like to know more about the Article Reprint Service. Please send me full details on how I can order.

Name _____ Title _____

Institution/Company _____

Department _____

Address _____

City _____ State _____ Zip _____

Mail to: University Microfilms International
 Article Reprint Service, Area Development
 300 North Zeeb Road
 Ann Arbor, Michigan 48106

Waste

(See Environment & Energy)

